2016 Annual Report



THE ELMER AND MAMDOUHA BOBST HOSPITAL | CASPARY RESEARCH INSTITUTE THE INSTITUTE FOR POSTGRADUATE EDUCATION THE CANCER INSTITUTE | USDAN INSTITUTE FOR ANIMAL HEALTH EDUCATION



A Letter from AMC Leadership

Dear Friends and Supporters,

Throughout 2016, the Board and staff of the Animal Medical Center steadfastly pursued our mission to provide compassionate and collaborative care to animals and to lead the advancement of veterinary medicine through innovative clinical research and education. As always, we were guided in all our efforts by the values upon which AMC was founded over 100 years ago: Compassion, Advancement, Respect and Excellence (CARE).

Although AMC is an iconic part of the New York City landscape, we are proud that our work extends well beyond the metropolitan area, affecting pets and people far and wide. With thousands of graduates from our internship and residency programs working in private practice and specialty hospitals throughout the country, we know that what we do here has a broad impact. Similarly, our groundbreaking research and treatment advances are making a difference in both animal and human medicine throughout the world as we share our knowledge and understanding with veterinarians and physicians alike.

Our progress in 2016 is chronicled in both words and pictures throughout this Annual Report. Of course, none of our achievements would have been possible without the continued generosity of our dedicated donors, who provide the essential resources that allow AMC to reach our goals. Your support in 2016 enabled us to provide \$1.4 million of free and subsidized care to clients in need through our compassionate programs and charitable funds; to open our new, state-of-the-art dentistry and endoscopy suites to ensure the highest quality care and most comfortable healing environment for patients; to become one of the very few Verified Veterinary Trauma Centers in the country; and to reach new audiences with the latest information about critical issues in animal health care, treatment options and disease prevention.

On behalf of the AMC Board and staff, as well as the pets and people we serve, thank you for providing the support that fuels all of our efforts and is the key to our ongoing success. We are grateful for your continued commitment and appreciate your partnership in all that we do.

With gratitude,

Sate Coyne Pit fil-

Kate Coyne Chief Executive Officer

Robert Liberman CHAIRMAN

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AMC is dedicated to providing compassionate and collaborative care to animals and to leading the advancement of veterinary medicine through innovative clinical research and education.

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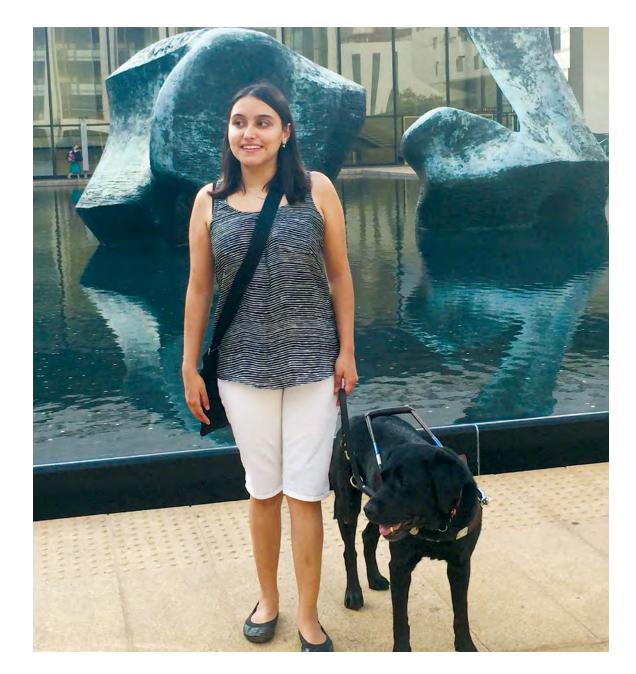
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who joined in 2017





Compassionate Programs & Charitable Funds

AMC's charitable programs are central to our mission and our efforts to protect and strengthen the profound connection between people and their pets. Thanks to the support of our generous donors, in 2016, AMC provided nearly \$1.4 million in subsidized care through our nine charitable community funds, including AMC to the Rescue, Frank V.D. Lloyd Fund for Guide Dogs, Patient Assistance Fund and Seniors' Animal Veterinary Effort (SAVE). "The Guide Dog Fund saved my best friend's life and I'm so grateful. Without the Fund, I don't know if I would be able to have Karleen, as vet bills are so expensive."

-SOFIA, FRANK V.D. LLOYD FUND FOR GUIDE DOGS BENEFICIARY





"Being an intern at AMC has been incredibly meaningful as I get to work with people who are renowned in so many different fields. I love the fact that we get to rotate through different specialties. I have had training in areas like interventional radiology and interventional endoscopy, which are just not available anywhere else." DR. ARIEL SCHLAG, AMC INTERN CLASS OF 2017



Education & Research

Training Specialists, Pioneering Prevention and Treatment Options

AMC's large caseload of diverse and often complicated cases offers interns and residents a unique opportunity to participate in a collaborative learning environment under the guidance of experienced staff in 17 medical specialties and services. Internship spots at AMC are highly coveted and the selection process is extremely competitive; in 2016 AMC received 265 applications for 22 internship positions. Our residencies, offered in eight specialties, also attract the most highly qualified applicants seeking to take advantage of AMC's high volume and complicated caseload to hone their skills and prepare for board certification.

Research is a fundamental component of AMC's founding mission, and we are proud to advance veterinary medicine

by pioneering new discoveries and progressive treatments. Through our Caspary Research Institute, AMC veterinarians work to understand the origins of diseases, to develop preventive measures and ultimately to achieve cures. Our doctors conduct clinical investigations of naturally occurring diseases in pets, often in collaboration with physicians studying the same illnesses in humans, in pursuit of an evidence-based understanding of the disease process. Some studies underway in 2016 included investigating the benefit of stem cell delivery to improve kidney function in cats and comparing commonly used treatments to find the most effective means to manage earlystage periodontal disease.



Global One Health Day & One Health Conference

Collaborations to ensure the well-being of people, animals and the environment

AMC participated in Global One Health Day 2016 on November 3, joining 120 institutions worldwide to raise public awareness of the collaborative efforts of health professionals in different fields to ensure the well-being of people, animals and the environment. AMC marked the day with a series of open lectures, demonstrations and tours of its facility.

On November 5, the Animal Medical Center conducted its second annual One Health Conference: *Connecting Human and Veterinary Medicine, A Comparative Approach to Endocrine Disease.* The One Health concept recognizes the interconnectedness between human health and animal health; it shows that both types of medicine can mutually benefit from collaboration, and that dogs and cats can be excellent models for human diseases. The 60 participants in the One Health Conference, experts in both human and veterinary medicine, shared case information and explored a collaborative approach to researching and treating naturally occurring diseases and disorders of the endocrine system. The conference was held in partnership with the Clinical & Translational Science Center at Weill Cornell Medicine.

Above:

AMC veterinarians and physicians from Weill Cornell Medicine, Memorial Sloan Kettering Cancer Center and Columbia University Medical Center

Bobst Hospital Enhancements

Veterinary Trauma Center, Renovated Treatment Suites

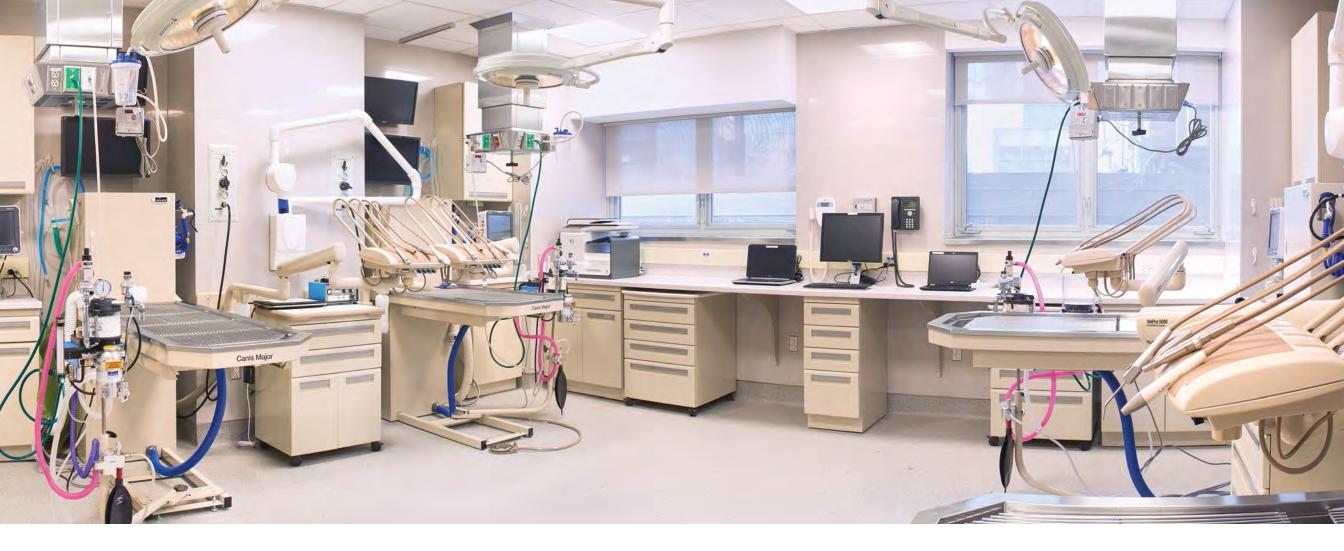
In September, the American College of Veterinary Emergency and Critical Care (ACVECC), along with the Veterinary Committee on Trauma (VetCOT), approved AMC as a Veterinary Trauma Center, one of only ten in the country. In July, AMC opened an expanded, fully equipped clinical dental suite with four treatment areas featuring state-of-theart diagnostic and therapeutic technologies such as advanced X-ray imaging. Right next door, is our newly expanded and upgraded endoscopy suite, providing the latest technology for examining patients' respiratory tracts, upper and

lower GI tracts, urinary and genital tracts and abdomen. In the fall, AMC began working with a team of architects (specialists in veterinary institutions, human hospitals and high-rise structures) to create a master plan for renovating the hospital. The team conducted an extensive examination of our current operations and constraints, as well as our vision for the future, to ensure a design that is optimal for our pet patients and their families.

Below:

Newly renovated endoscopy suite





"I've been dreaming of a new dental operatory ever since I started here back in 1997, but the reality of the state-ofthe-art construction and equipment exceeds my wildest fantasy. Thank you, AMC and generous donors for making this a reality."

DAN CARMICHAEL, DVM, DAVDC



Top: Newly renovated dental suite

Bottom: Dr. Ann Marie Zollo and Dr. Jennifer Good examine a patient in the ER

Events

Events are held throughout the year to recognize our donors for their generosity, to raise money and awareness about our mission, to educate the public about new advances in veterinary medicine, and to honor some of the remarkable pets who have been treated at the Elmer and Mamdouha Bobst Hospital.



AMC in Florida: WEF/Palm Beach Event/Lunch and Learns

WINTER 2016

AMC's sponsorship of the 2016 Winter Equestrian Festival in Wellington, Florida raised our visibility among the festival's 250,000 visitors throughout the three-month season. Our staff doctors held two "Lunch and Learn" sessions at the International Equestrian Center on the topics of Lyme disease and melanoma in humans, dogs and horses. We also held an event in a private Palm Beach home, which enabled us to raise funds and awareness. Sharing information about the full scope of what we do with an audience beyond the New York metropolitan area is critical to broadening our base of support and sustaining the key components of our mission.







Top: Libby Monaco McCarthy and Cathy Zicherman

Bottom left: Bertram and Carol French

Bottom right: Glenn Senk, Kate Coyne and Keith Johnson

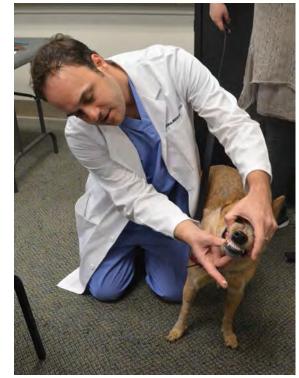
Animal Health Education

Throughout 2016, AMC remained committed to sharing important information about prevention and treatment advancements through a series of tours, demonstrations and discussions at the hospital, including several featuring collaborators in the world of human medicine.



Bottom left: Dr. Django Martel offers a dental demonstration during Global One Health Day at AMC







Bottom right: Dr. Nicole Leibman shares information about her collaborative research on breast cancer in animals and humans

Living Legends Luncheon

MAY 17, 2016: THE HARMONIE CLUB

Our eighth annual luncheon to honor pets who survived remarkable medical challenges thanks to treatment at AMC and the love of their owners.



Left: Wynton, who was treated for injuries from a high-rise fall



Bottom left: Ven, whose rehabilitation treatments enable his owner to remain independent

Bottom right: Blood transfusions and emergency surgery saved Elsa's life



White Coat Ceremony

JUNE 20, 2016: ANIMAL MEDICAL CENTER

The 2017 incoming class of 22 interns was welcomed with an official presentation of their AMC White Coats.



Clockwise from the top: Kate Coyne, CEO, helping incoming intern, Dr. Samantha Barth, put on her AMC White Coat

AMC Board and staff welcomed the new interns





Graduation Ceremony

JUNE 30, 2016: THE ROCKEFELLER UNIVERSITY

The 2016 graduating class was comprised of 22 interns, 7 specialty interns and 7 residents.





Top: The 2016 graduating class of interns and residents

Bottom:

Dr. Richard Goldstein, Chief Medical Officer with Dr. Andrew Enders

Golden Paw Reception

OCTOBER 5, 2016: THE DOUBLES CLUB

AMC's annual celebration of our Golden Paw Society donors.





Above:

Left: Barbara and Michael Petra Slater with Lakota with special Kate Coyne guest Kale, a guide dog puppy in training

President's Council Dinner

OCTOBER 25, 2016: THE '21' CLUB AMC thanks our President's Council donors with a dinner in their honor.





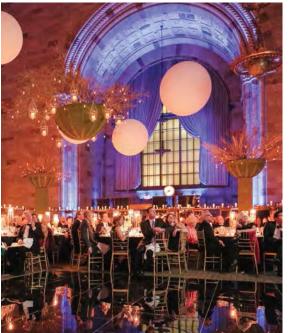


Clockwise: Trustee Emilia Krimendahl; Linda Faison, James and Ene Greenfield; Ellen Marcus and Melinda Lloyd

Top Dog Gala

DECEMBER 13, 2016: CIPRIANI 42ND STREET

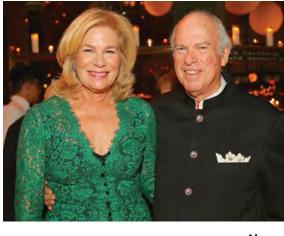
Over 500 guests attended to honor longtime Trustee Donna Acquavella and two remarkable canines, U.S. Secret Service K-9 Hurricane and U.S. Customs and Border Protection K-9 Jasper.



Below:

Karen LeFrak, Trustee Elaine Langone, David Monn, Eliza Bolen and Trustee Annette de la Renta





Above: Honoree Donna Acquavella and Board of Trustees Chairman Bobby Liberman

> **Right:** Trustee Katharine Rayner and Billy Rayner with U.S. Secret Service K-9 Hurricane and Marshall



Societies





Opposite page: Trustee Sherry Koplin

Clockwise on this page: Linda and Russell Munson; Dr. Ann Hohenhaus, John and Jennifer Gourary; Kane and Martin Nussbaum, Diane Kranz and Bonnie Gorman

Ellin Prince Speyer Legacy Society

The Ellin Prince Speyer Legacy Society welcomes members who have made a commitment to AMC through a bequest, retirement plan, life insurance, life-income or other legacy gift. AMC began over 100 years ago with Ellin Prince Speyer's vision of promoting compassionate animal care, and making it available to pet owners of all means. Since then, AMC has evolved into one of New York's most vital and beloved institutions. The commitment of AMC's Legacy Society members will ensure our ability to carry out advanced treatment, research, education and compassionate care for companion animals well into the future.

Golden Paw Society

AMC's committed and loyal supporters understand the importance of our work and the critical role they play in helping us fulfill our mission. Those who give \$1,000 or more annually are invited to become members of the Golden Paw Society and join a like-minded group of donors who understand the importance of all aspects of our mission, including providing more innovative and compassionate veterinary treatment to companion animals and their families.

President's Council

The President's Council is AMC's leadership donor group, comprised of benefactors who believe in the importance of providing world-class veterinary care to all the pets we serve. Donors who contribute \$10,000 or more annually are invited to become members of the President's Council and join a growing list of individuals whose generosity and foresight has allowed our doctors to advance the veterinary field.

Financials

EXPENSES

FundraisingDepreciation

Operating Expenses*

Administrative Services

TOTAL EXPENSES

Non-Cash Adjustments

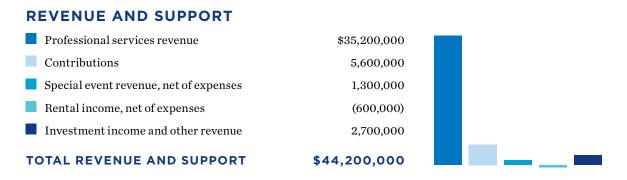
CHANGE IN NET ASSETS

General ServicesFiscal Services

These financial summaries were compiled by management. All figures are rounded to the nearest \$100,000. A copy of the 2016 Audited Financial Statements

can be obtained by sending a written request c/o Animal Medical Center—Chief Financial Officer, or by visiting our website at www.amcny.org.

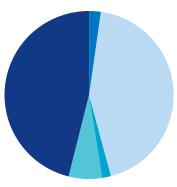
Statement of Activities • Year Ended December 31, 2016



Balance Sheet Summary • Year Ended December 31, 2016

ASSETS

| Cash | \$2,000,000 |
|--|-------------|
| Investments | 36,900,000 |
| Contributions and pledges receivable | 1,500,000 |
| Accounts receivable, prepaid expenses and other assets | 5,500,000 |
| Property and equipment, net | 38,900,000 |
| TOTAL ASSETS \$84 | ,800,000 |



LIABILITIES AND NET ASSETS

LIABILITIES

| TOTAL LIABILITIES | \$18,200,000 | | |
|---------------------------------------|--------------|--|--|
| Deferred revenue | 800,000 | | |
| Other liabilities | 200,000 | | |
| Mortgage payable | 10,200,000 | | |
| Accrued pension plan costs | 2,100,000 | | |
| Accounts payable and accrued expenses | \$4,900,000 | | |

NET ASSETS

| TOTAL NET ASSETS | \$66,600,000 | | |
|------------------------|--------------|--|--|
| Permanently restricted | 8,600,000 | | |
| Temporarily restricted | 13,700,000 | | |
| Unrestricted | \$44,300,000 | | |

TOTAL LIABILITIES AND NET ASSETS \$84,800,000

| | \$29,800,000 |
|-----|--------------------|
| LIA | 5,300,000 |
| | 3,300,000 |
| | 2,000,000 |
| | 1,000,000 |
| | 2,000,000 |
| | \$43,400,000 |
| то | |
| | (300,000) |
| NET | \$500,000 |
| | <i>, - 3 0,000</i> |
| | |

*includes Education, Research and Charitable Care

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